PEO EIS

PEO ENTERPRISE INFORMATION SYSTEMS

United States Army Program Executive Office
Enterprise Information Systems

COL Scipio de Kanter
Deputy Program Executive Officer

COL Scipio de Kanter is the Deputy Program Executive Officer for Program Executive Office Enterprise Information Systems (PEO EIS). Prior to his current assignment he served as the Acting Program Executive Officer for PEO EIS.

COL de Kanter, born in Mexico City, D.F., Mexico, was commissioned in 1972 following graduation from Florida Institute of Technology with a Bachelor of Science degree in Electrical Engineering. In 1986 he earned a Master of Science degree in Electrical Engineering from Fairleigh Dickinson University. His military education includes the Signal Officer Basic and Advance Courses, United States Army Command and General Staff College, Armed Forces Staff College, Defense Systems Management College and the U.S. Army War College Senior Service College Fellowship Program at the University of Texas at Austin.

Prior to his arrival at PEO EIS, COL de Kanter served in numerous program management offices. His assignments included Project Manager for Information Management and Telecommunications Pentagon Renovation, Deputy Program Manager for Defense Information Systems Network, Product Manager for Western Hemisphere Transmission Systems and Project Officer for the Project Manager for Defense Communications and Army Transmission Systems.

COL de Kanter's assignments include service with the 40th Signal Battalion (Heavy Construction) and 11th Signal Group; Aide-de-Camp for the Commander, U.S. Army Communications Systems Agency/Project Manager, Defense Communications Systems (Army) Communications Systems; Communications-Electronics Staff officer and Battery Commander of Headquarters and Headquarters, Battery 1-94 Field Artillery Battalion in Europe; and Command, Control, and Communications Engineer for the Assistant Chief of Staff for Operations, Supreme Headquarters Allied Powers Europe (SHAPE), Casteau, Belgium.

COL de Kanter's awards include the Defense Superior Service Medal, the Defense Meritorious Service Medal, the Meritorious Service Medal with three oak leaf clusters and the Army Commendation Medal with two oak leaf clusters.

Program Executive Officer
Enterprise Information Systems

COL Scipio de Kanter

Deputy PEO EIS

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PEO EIS

Automatic Identification Technology

AIT II Contract

2700 Palm Computing ID/2D

Portable Data Terminal 7200 1D/2D

Portable Data Terminal 7500 1D/2D

Universal Peripheral Device

Contact Memory

BARCODE LABEL PRINTERS

Wireless LAN PC CARD

MAGNETIC STRIPE READER

OPTICAL MEMORY CARD

IC/SMART CARD

RFID Contract

ACTIVE HAND-HELD INTERROGATOR

RFID FIXED INTERROGATOR

DOCKING STATION WITH TAG

OFFERED ON BOTH CONTRACTS

TRAINING

SOFTWARE

MAINTENANCE

TECHNICAL SERVICES

PEO EIS

Automatic Identification Technology III

- **AIT Systems Acquisition, Integration, Support Services**
  - **Hardware:** Data Collection Devices, Barcode Scanners, Printers, Access Points, Encoders/Readers for Magnetic Stripe Optical Memory Cards, Contact / Memory Devices, Biometrics equipment.
  - **Software:** AIT Device-related Operating Systems, Commercial and Special Applications, Wireless Communications Support.
  - **Systems Support:** Warranty, Maintenance, Integration, Training.
- Equipment Operations in Tactical & Non-Tactical Environments
- Supports Asset Management and Total Asset Visibility Efforts
- Provides Batch & Wireless Data Collection Concepts
- Worldwide AIT Systems Support

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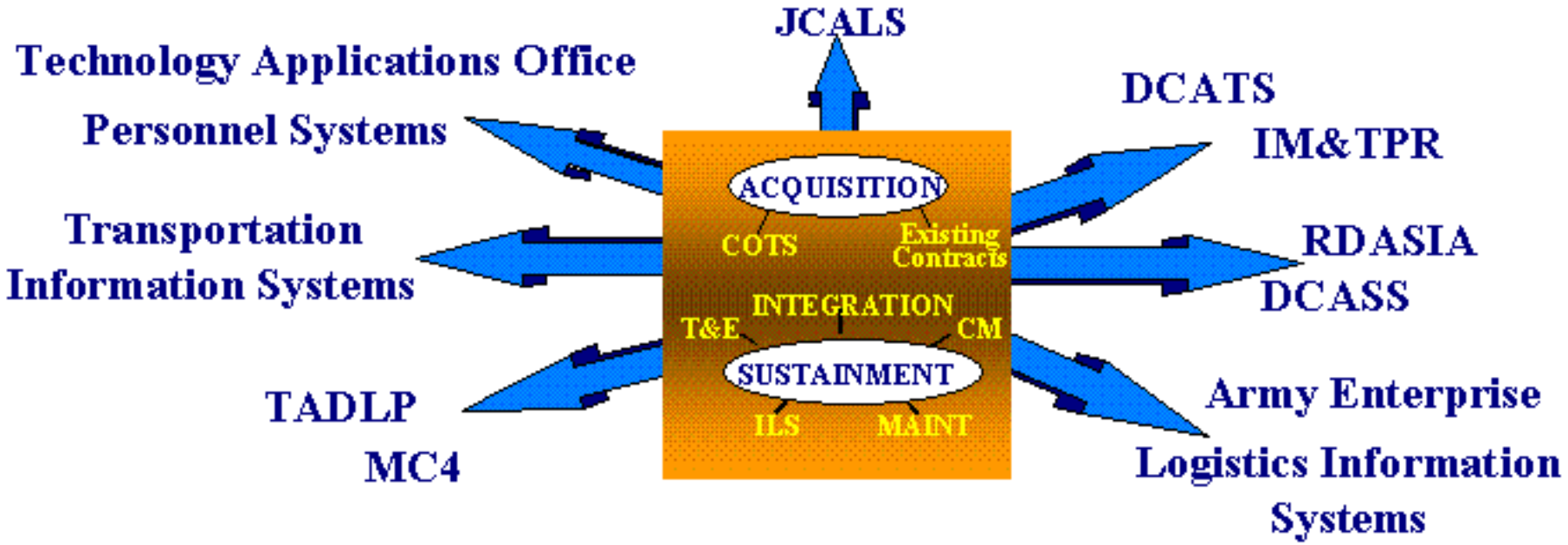
AIT III Contract

- **OBJECTIVE:** Acquire Commercially Available AIT Hardware, Software, and Support Services for PEO EIS, Army, Air Force, DoD, Marine Corps, Coast Guard, Navy, other Federal Agencies, and foreign military sales.
- **CONTRACT TYPE:**
  - -Indefinite Delivery/Indefinite Quantity (IDIQ)
  - -Firm Fixed Price
- **ESTIMATED VALUE:** $200-300 Million, over 10 years
- **KEY MILESTONES:** -RFP Release: 4Q FY 2003
  - -Contract Award: 4Q FY 2004
- **TECHNICAL CONTACT:** Mr. Stephen Morrow, (703) 806-4116
- **ACQUISITION CONTACT:** Ms. Gloria McGee, CAC-W, (703) 325-2927

PEO EIS Computer Contract
Supporting our Enterprise of Programs



Benefits

Non-Tactical Systems

PC

Peripherals

Laptop

Printers

CAC/PKI

- Latest Proven Technology
- Integrated Solutions
- Performance Based Logistics

Tactical Systems

Fully Supported and Provisioned Hardware Systems Using Industry Standard COTS Products

PEO EIS Computer Contract

- Follow-on Contract to our existing PEO EIS STAMIS Tactical Computers Contract (SCC-II), ending in FY 02

- Key element of the Army Small Computer Program (ASCP), Information Technology Enterprise Solutions (ITES)

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PEO EIS Computer Contract

- **Strategy:**
  - Consolidate our existing SCC-II contract requirements with our ASCP ITES solicitation
  - Provide our PEO EIS program offices with a single Point of Contact for acquisition support for Information Systems hardware and software.
  - Includes related services for Information Systems fielding, installation, integration, asset management, and warranty support.
- **Challenges:**
  - Army Transformation and Army Enterprise Objectives
  - Web Based Systems (DRID 54)
  - Technology Changes
  - Security Requirements

PEO EIS Computer Contract

- **OBJECTIVE:** Acquisition of commercially available Information Systems hardware and software solutions to support PEO EIS programs
- **CONTRACT TYPE:** Indefinite Delivery/Indefinite Quantity (IDIQ) w/supporting competitive task orders issued on Firm Fixed-Price (FFP), Cost Reimbursable, and Time & Material (T&M) basis
- **ESTIMATED VALUE:** $500-750 million, over Five Years
- **KEY MILESTONES:** RFP Release: 3Q FY 2002
  Contract Award: 4Q FY 2002
- **TECHNICAL CONTACT:** Linda Thomas, 703-806-3032
- **ACQUISITION CONTACT:** Barbara Trujillo, CAC-W, 703-323-3341
- **SOLICITATION #:** DAAB15-02-R-0015

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Program Executive Officer
Enterprise Information Systems

Additional Information

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Additional Information

Army Enterprise Infostructure Transformation (AEIT)

- Supporting the Goals of Army Enterprise.
  - A synchronization of AEIT efforts
    - Implementing Enterprise Management Solutions
    - Implementing Windows 2000/Active Directory
    - Migration to Exchange 2000
    - Conducting Server Consolidation and Network Upgrades
    - Web enabling and PKI enabling of applications
    - Functional Application Consolidation
    - AKO portal maturity efforts
    - Establishing / Supporting users with Service Level Agreements
    - Enterprise level S/W licensing agreements and H/W contracts in place
    - Perform Business Case Analyses
    - Perform implementation and Support Services
    - Ensure AEI solutions that are fielded to the sustaining base and tactical environments conform to the Enterprise Architecture

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AEIT
An Ongoing Implementation

- **Military District of Washington Implementation and Acquisition Strategy.**

  - **Windows 2000/Active Directory**
  - **Server Consolidation**
  - **Enterprise Management / Help Desk**
  - **Service Level Agreements**

    - **1000 users by July 02; 10,000 users by Nov 02**

  - **H/W Procurements**
  - **Business Case Analyses**
  - **Implementation Contracts**
    - **Analysis, Design, Integration, Testing**

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AEIT
Way Ahead Strategy

- Regional Approach (Follow NETCOM Regional Approach).

- 25 Installations (or 2 regions approx.) per Year, over multiple years.

- Includes:
  - Baseline Assessments
  - Business Case Analyses
  - On-site design and implementation
  - Win 2K/AD
  - Server Consolidation
  - Enterprise Management
  - S/W and H/W life cycle support

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AEIT
An Alternate Contract Opportunity

- Acquire Commercially Available Information systems, related Hardware, Software, and Integration, Deployment, Training and Support Services for PM Army Enterprise implementations.
- Use Existing Blanket Purchase Agreements (BPAs), and IDIQ contracts.
- Separate, Multi-Million Dollar Contracts over multiple years.
- Phased implementation and release of RFQs.